

# David Warne MBA

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## *Background*

- 5 years Electro/ Mechanical Apprenticeship
- 15 years Practical experience in the manufacturing arena in many functional areas including production planning, production control and warehouse management (10 years in Senior Management positions)
- 1 year Supporting all Sage Tetra products
- 4 years Pre-Sales Consultancy, Implementation, Project Management and Training of Chameleon in Manufacturing and Chameleon 2000 and CS3 with Avenue Ltd. and Apex Systems Ltd. Implementation of 40+ user sites in differing business environments
- 16 years Consultant providing Business process re-engineering and systems implementation at a number of companies including:
- Ford Cellular Systems*  
*Goldwell (Hair Products)*  
*Motorola*  
*Impress Group*  
*Eden Industries*  
*NEC Technologies*  
*Games Workshop*  
*Richmond Ice Cream*  
*Roadchef*  
*Various Sage Resellers*
- Development and presentation of Tetra / Sage manufacturing training courses on behalf of Sage Limited

## *Key skills*

- System planning and control
- Manufacturing and operations management
- Stock control and warehouse management
- Project and implementation planning and management
- Pre- and post-sales consultancy for both systems and working practices
- Analysis of business needs
- Change management and developing new working practices in line with system functionality
- Training course development and presentation
- Strong communication skills whilst addressing all staffing levels

## *Business disciplines*

Business needs analysis  
Business process re-engineering  
Manufacturing  
Distribution  
Change Management  
Project Management

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## *Professional Qualifications*

MBA (Henley Management College)  
Member Institute of Management (Qualified with Certificate and Diploma)  
Member of the Institute of Operations Management  
Member of the Institute of Management Consultants

## *Services provided*

- Consultancy and associated training of Sage Manufacturing and Distribution
  - Consultancy and associated training on the Defacto Solutions range of products.
  - Full business consultancy detailing current working methods, problem areas, control systems (both system and manual based), defining remedial action and potential benefits to be gained
  - Business requirements analysis for system selection, encompassing full business analysis
  - Specification of business systems requirements and development of existing facilities
  - Pre-sales Consultancy and Tender response
  - Business process re-engineering analysing current business practices resulting in the definition of new business structures and working practices
  - Full project management services
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